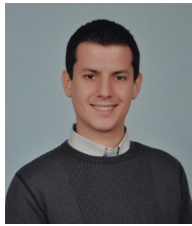


## PERSONAL INFORMATION



## Mete ÖMERALİ

 34306 Istanbul (Turkey)  
 +905353108686  
 [meteomerali@gmail.com](mailto:meteomerali@gmail.com)  
 <http://www.meteomerali.com>

Sex Male | Date of birth 30 Apr 1986 | Nationality Turkish

## WORK EXPERIENCE

1 Oct 2014–Present

**Technical Area Manager for Turkey & Greece & Middle East**

PTC, Istanbul (Türkiye)

Working as PTC Channel Technical Manager in order to support sales processes and development of the partners (resellers). All technical responsibility of the partners in the territory of Turkey, Greece and Middle East are handled and their development plans, proof of concept studies, demonstrations, product development process assessments for customers and prospects are monitored, prepared and delivered.

18 Apr 2011–1 Oct 2014

**Consultant**

PTC

johan pa gardas gata n05, 41325 Göteborg (Sweden)

<http://www.ptc.com>

IT Consultancy work on PTC Products and Technologies. Delivering trainings doing customizations (using Java, Javascript, Oracle and SQL server databases), configurations on the system after the business analyse of the companies.

**Business or sector** Information Technology

15 Dec 2010–15 Apr 2011

**Researcher**

Ericsson

41527 Goteborg (Sweden)

Research for Master Thesis in the Quality team of Ericsson. Making research and feasibility test of existing quality management (measurement) methods with a new technology.

**Business or sector** IT

1 Apr 2009–1 Jun 2011

**Assistant and Supervisor**

Goteborg University, Goteborg (SE)

Assisting courses on exercise sessions, administrative work and group supervising.

**Business or sector** P

1 Mar 2007–1 Nov 2010

**Co-Founder**

IEU Embryonix Qwapps group, Izmir (Turkey)

In order to industrialize my senior project I set up a company with 3 other colleagues. We have worked on web based application to improve and help education system in Turkey. I was mainly responsible for developing software for education on asp.net C# and Adobe Flex. Building database on Sql Server and also management of the company. I was also responsible for having meetings with the companies who are currently controlling the education system, requirements elicitation and managing the quality.

Business or sector Information Technology

EDUCATION AND TRAINING

1 Aug 2009–20 Apr 2012

**Master of Science (MSc)**

Gothenburg University / Chalmers University, Göteborg (Sweden)

Software Engineering and Management Master Programme

1 Sep 2004–1 Jun 2008

**Computer Engineer**

University of Izmir Economics, Izmir (Turkey)

Computer Engineer (Science) and Software Engineer

PERSONAL SKILLS

Mother tongue(s) Turkish

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	B1	B1	B1	B1	B1
Swedish	A2	A2	A2	A2	A2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Communication skills

- Good communication skills gained through my experience as technical sales manager
- Excellent customer relationship skills gained through my experience as technical sales manager

Organisational / managerial skills

- leadership (currently responsible for around 10 partners (resellers) each has a team of around 10 people)

Job-related skills

Good knowledge of programming languages and database. Also experienced in documentation of projects, eliciting requirements. Have good command on Project management and Quality Management.

Digital skills

Good command of Scrum, Agile and Extreme programming. PTC PLM Technologies: Windchill PdmLink, ProjectLink, MPMLink and Creo, C#, Delphi, Java, C, C++, Asp.Net, Adobe Flex, VisualStudio, Eclipse, NetBeans, Sql, MsSqlServer, MySql, IBM Rational ClearQuest, IBM QualityManager, MsOffice.

Other skills

Tennis, Wing Tsun, Football, Skiing, Swimming

Driving licence

A, B

ADDITIONAL INFORMATION

AIESEC Member

Embryonix Management Training school certificate (Production, Laws, Finance, etc..) 18/11/2008 -

03/12/2008

Please ask for references